

THOS. WINNARD & SONS LTD -THE ORIGINAL AFTERMARKET SUPPLIER

Proven Quality - Proven Service - Proven Value

hos. Winnard & Sons Ltd have been manufacturing and distributing commercial vehicle braking products since 1930 and have been supporting the independent aftermarket since its inception. While the marketplace has changed significantly over the last 89 years the company's fundamental principles remain the same; to supply quality products at a fair price with market integrity and respect. This ethos has helped to establish the company as a premier supplier of commercial vehicle braking products to the industry's leading aftermarket distribution networks. Quality control is key to maintaining product conformity. Winnard products undergo critical dimensional checks on each delivery to ensure they meet the high standards required for such

safety critical components. Investment in the latest technology, systems and procedures ensure Winnard products continue to meet their customers' expectations.

Design innovation

We are always looking to provide innovative design and supply options; one of our recent developments includes the introduction of wheel end hub kits. The design configuration of certain vehicle applications can make disc replacement a time-consuming undertaking. To reduce this uncertainty, we have introduced

a range of replacement wheel end hub kits. A hub kit consists of a brand-new hub, FAG bearing, brake disc, wheel studs and ABS ring, all pre-built ready to fit. This hub kit can be kept on stock ready to be used when required, saving the operator a significant amount of time and money. The

Winnard hub kit range currently covers DAF CF, XF, Scania and VOLVO FH & FM applications. Our engineering expertise and market experience also helps us to solve some inservice issues. For example, we have recently re-engineered the cast iron ABS rings found on some older brake discs and replaced them with a bolt-on milled steel design. We have done this because the cast ABS teeth version is susceptible to corrosion, causing ABS sensor faults, requiring premature replacement of the disc. Our new design helps to reduce the level of decay, increasing the brake disc's operational life.

Quality control

All Winnard brake discs are manufactured to our own engineering drawings

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and specifications. Our production facilities are ISO TS16949 approved and have been audited by the UK's Vehicle Certification Agency. As an additional control measure, we examine each production batch when they arrive at our warehouse to ensure they conform to our specifications. We check and record the dimensional results of every delivery and monitor supplier performance to ensure consistent quality.

The vast majority of Winnard brake discs are approved to the ECE R90 standard with tests conducted at an independent UK test facility allowing them to have the E11 marking. These tests involve the dimensional and material comparison to the Original Equipment part and stringent, dynamometer and on-vehicle performance checks for deceleration, fade and thermal capability.

For these reasons Thos. Winnard and Sons want to highlight an issue they have been experiencing in the market. The team have heard reports that some brake discs are being marketed as being of Winnard manufacture but have not been delivered in Winnard branded packaging. Therefore, Winnard want to raise awareness of this and to make a clear and concise statement to ensure parts distributors and vehicle operators are aware of what they should expect when purchasing Winnard brake discs. If you expect to find Winnard product in the box, make sure it has Winnard on the box.

> For more information: www.winnard.co.uk